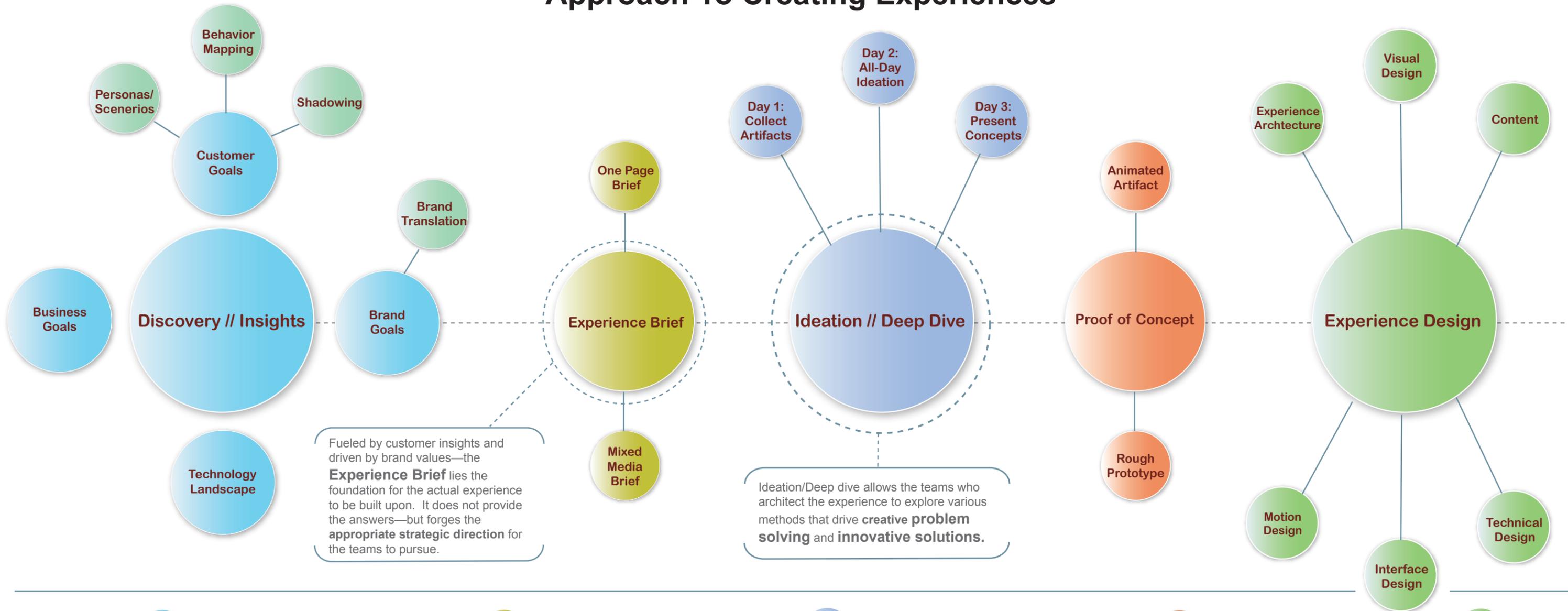


Approach To Creating Experiences



Uncover Customer, Brand & Business Insights

It starts with the customer, their wants, needs and expectations—the brand and business objectives are also articulated to ensure that the experience (yet to be determined) will be strategically aligned.

Personas, Scenarios, Social Trends and other illustrative tools bring the customer to life and help establish **emotional and rational** mind-sets.

Define The Experience Strategy

The Experience brief sets the stage for breakthrough ideas. A one-page Experience Brief succinctly captures the challenges and provides a high level strategy for how an Experience will be used to meet the challenges.

A Mixed Media version of the brief is then created to provide **inspiration and direction** for both the internal team and client. Regardless of format—its purpose is to generate enthusiasm and understanding.

Ideate Immerse Interdisciplinary Teams

Teams must experience it for themselves. The ideation/deep dive is an intense 3-day series of worksessions involving both creative and non-creative team members:

- Day 1:** A day will be planned for teams to get out of the office and capture as much first-hand insight as possible.
- Day 2:** Teams will re-unite and engage in highly collaborative ideation sessions lasting the entire day.
- Day 3:** Teams will present concepts in both written and visceral formats including sketches, photographs etc.

Build The Concept

An Experience is tactile. The winning concepts, **fueled by a “Big Idea”** are built out in rough—but tangible fashion. A proof of concept can be executed in a number of ways (prototype, motion test, clickable storyboard, etc.) the end result is something that **goes beyond a static two-dimensional page**.

Design The Experience

With a Big Idea and Concept in place—the **detailed Experience Design process begins**.

The core and extended teams are now fully engaged in the design process. First the core team lays out the foundation—then the extended team is brought in to execute the design.